



Triathlon - MDLOAD



New Technology Challenges



Inadequate network infrastructure (power outlets)



Overloaded transformer systems



Mixed fleet for industrial trucks with manufacturer's own incompatible systems



Different charging systems with various plug connections



Electrification of the car and truck fleet by 2030

"Electrification" of Industrial Trucks

▶ TRIATHLON Lithium-Ion battery Systems



TRIATHLON lithium-ion battery systems are designed to meet the high demands of tough industrial use. A complete system consists of Li-ion modules intelligent monitoring and control electronics, various safety components and a HF fast charger.



Modular Concept



Load factor:
less than 1.03



Voltage Range:
24-120 V



2nd & 3rd Life
Capable



Data Logger & Report Function
via USB Interface



Capacity from 74 to 2,368 Ah
in 74 Ah steps

"Electrification" of Forklift Trucks

The innovative **MD LOAD Management** enables smart energy management with the aim of significantly reducing the grid connection capacity. An intelligent real-time algorithm controls the individual chargers and optimizes the power or current output.



Supports avoidance of high infrastructure costs



Significant operating cost savings due to lower power prices



Enables highest fleet availability



Live display of the individual chargers & SoC via TriVIEW



Flexible control of the power limits



Perfectly matched to TriCOM ion series chargers



Advantages of MD Load Management



Dynamic Priority List



Fallback Value in case of error



Integration of Wallboxes



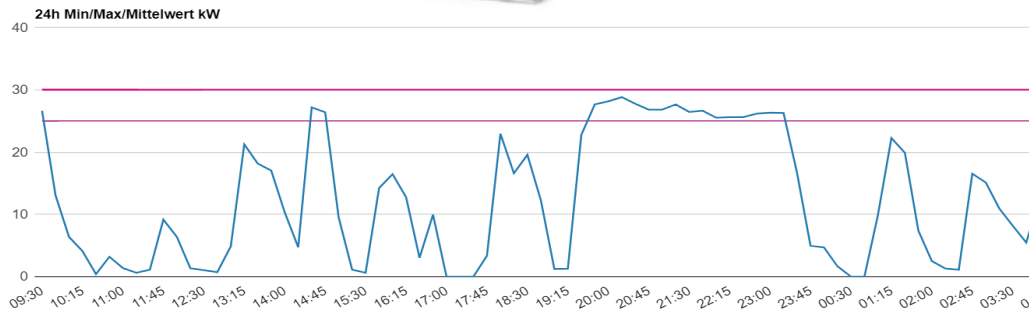
Decentralized Charging Stations



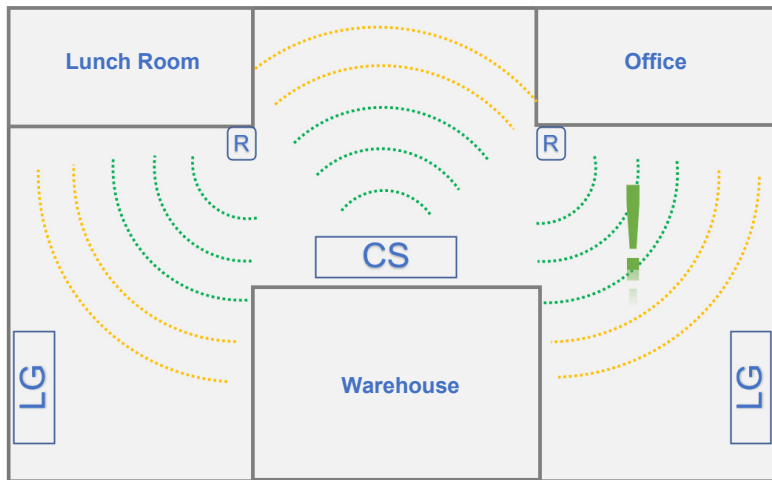
Up to 50 chargers per control center



Funkverbindung zwischen Steuerzentrale und Ladegeräten (Frequenz 868MHz)



Facility Considerations



Range (150m)
Extendable with
repeater



Radio Frequency
Shadow



Sockets for
chargers &
control unit

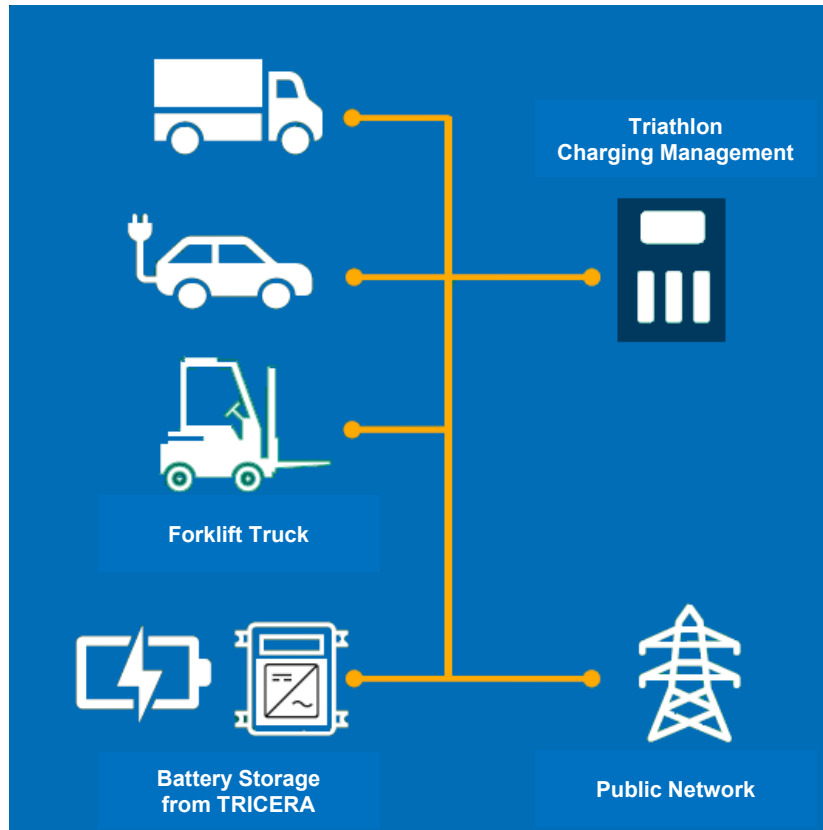


Charger Panning
Mounting



Internet connection and port
sharing for TriView

Versatility from a Single Source



Photovoltaic System



Load & energy management
(peak shaving / self-consumption optimization)



Scalable energy storage
(buffer battery)



Simulation & Design
(Planning to completion)

MD-Load Project ID - Logistics – Kleinostheim (in Germany)



27x Linde T20 AP
BR1153



27x Lithium-ion battery +
charger 24V 100A (3,2kVA)
from AIM Frankfurt



Load peak without MD load 86.4 kV
Load peak with MD load 30 kVA

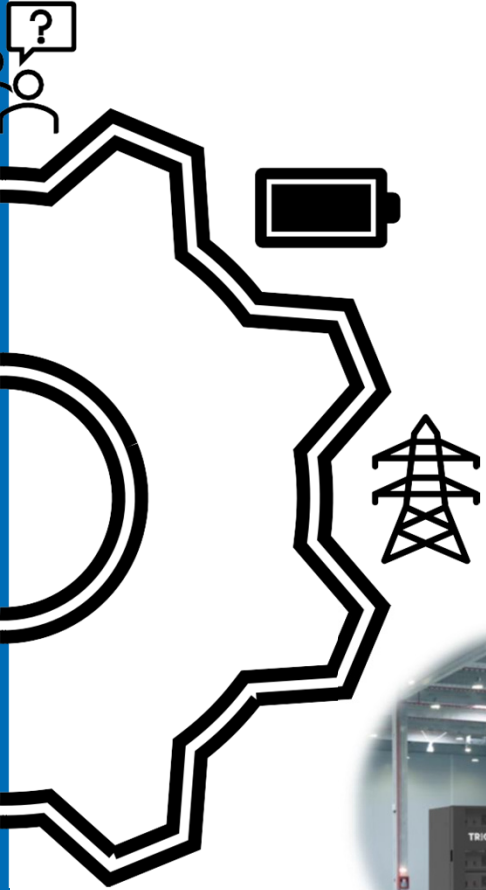


Annual savings at 100€
per kVA on the power
price: 5.640€.



Further potential for savings with complete
conversion to the Triathlon lithium system
incl. MD load management

"Electrification" of the Grid Infrastructure



Construction of photovoltaic systems with energy storage systems.



Self-Consumption Optimization



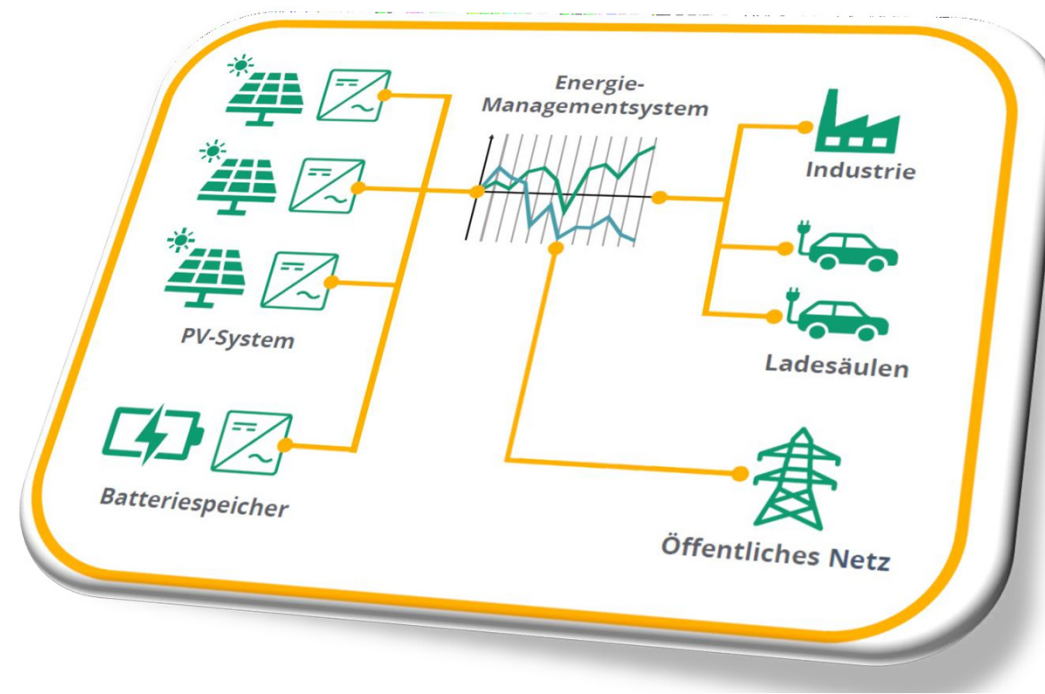
Energy Cost Reduction



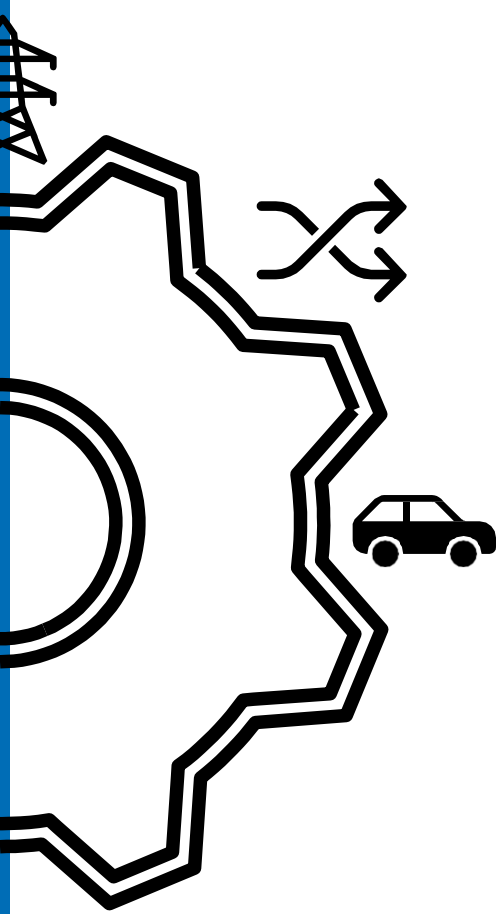
Peak Shaving



Energy storage serves as a buffer battery (transformer replacement)



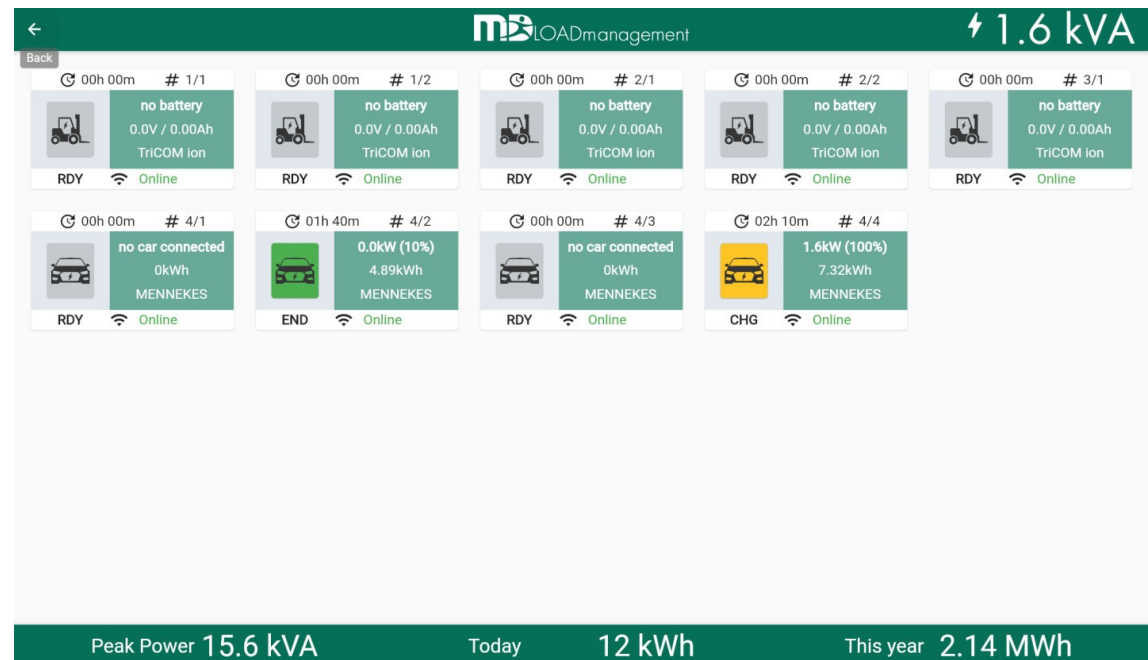
"Electrification" of the Car and Truck Fleet



MD Load Management System
also for Wallboxes
(charging columns)

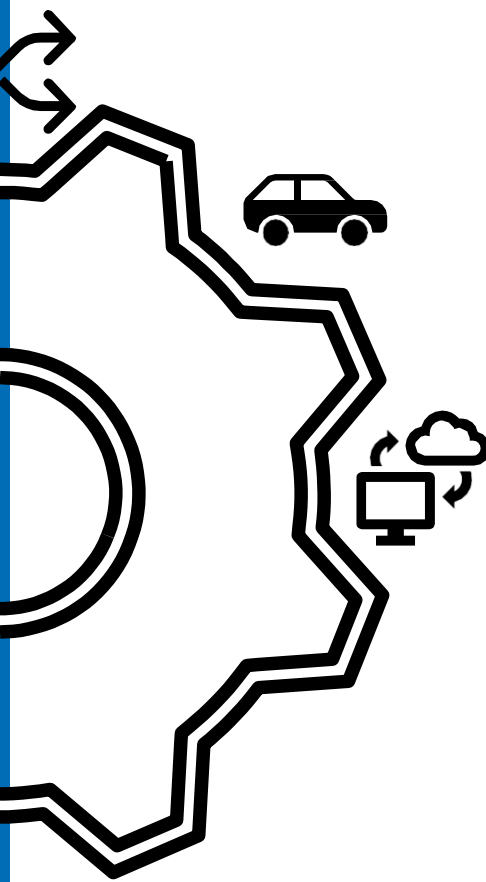


Networking and control of over
150 Electric Vehicle and FFZ
charging stations



"Electrification" visualized by TriView

Our cloud-based TriVIEW platform bundles a variety of functions into a single web portal to view and manage ongoing contracts within a fleet. In this way, the dashboard enables the control and monitoring of various applications.



Overview of the Entire Fleet



Overview of Maintenance Intervals



Cloud-Based Data Storage



Minimization of energy & investment costs



View & Commission Service Orders



Statistics-Based Analysis & Management Tools



TRIATHLON FLEET - Manager

Home Reports Asset Data Vehicle Data Admin

45 Fahrzeuge 45 Li-Ion-Batterien 25 Ladestationen MD Energi-Management

Average Use in Percent

Element	Class	Department	Industrial truck type	Serial number	Battery type	Energy consumption
A1	1	goods house	L3-M12	280303847845	24.00 V	0.24
A2	1	goods house	L3-M12	280303847845	24.00 V	0.24
A3	1	goods house	L3-M12	280303847845	24.00 V	0.24
A4	1	goods house	P3-M12	280303847845	24.00 V	0.24
A5	1	goods house	P3-M12	280303847845	24.00 V	0.24
A6	1	goods house	P3-M12	280303847845	24.00 V	0.24
A7	1	goods house	P3-M12	280303847845	24.00 V	0.24
A8	2	storage	L3-M12	280303847845	24.00 V	0.24
A9	2	storage	L3-M12	280303847845	24.00 V	0.24
A10	2	storage	L3-M12	280303847845	24.00 V	0.24
A11	2	storage	L3-M12	280303847845	24.00 V	0.24
A12	1	production	P3-M12	280303847845	24.00 V	0.24

Analyse der Fahrzeugtypen

Category	Percentage
Towing vehicle	27%
High rack stackers	4%
Reach truck	17%
Order pickers	11%
Forklift truck	22%
Low lift pallet truck	22%
High lift pallet truck	17%

Low lift pallet truck Anteil 13

High lift pallet truck Anteil 11

Forklift truck Anteil 10

Order pickers Anteil 5

Reach truck Anteil 3

High rack stackers Anteil 2

Towing vehicle Anteil 1

"Electrification" of the Charging Stations

Our cloud-based TriVIEW platform bundles a variety of functions into a single web portal to view and manage ongoing contracts within a fleet. In this way, the dashboard enables the control and monitoring of various applications.



Mountable
Everywhere



Klar strukturiert &
platzsparend



Perfectly
approachable for
forklift trucks



Enables high working
ergonomics, e.g. through
intermediate loads



No fire protection or ventilation
systems required

